



leogistics

# Shaping The **Future** Of **Logistics** Together

Company Presentation leogistics GmbH



# AGENDA

## Shaping The **Future** **Of Logistics** Together

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► Shaping The **Future Of Logistics** Together

**01**

**leogistics GmbH**



We challenge the  
*status quo* of  
supply chain  
management

leogistics creates unique and futureproof  
**logistics solutions** for you.

**Quality, service** and **innovation** are at the  
heart of everything we do.

As **strategic partners** to our clients we  
prove time and again that it is possible to  
**improve any process.**

# With our ideas we are transforming the world of transportation management as well as site, rail and warehouse logistics



We offer a **unique product portfolio** and work with our customers to find **individual logistics solutions** to cover their challenges.



We are **pioneers** in SAP technology and development. Outside the SAP environment, we provide highly innovative cloud solutions.



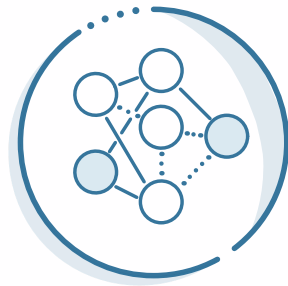
We have a **high level of consulting expertise** in logistics and supply chain topics and bring **many years of experience** in project implementation and **methodology** to the table.

# 5 REASONS, WHY YOU SHOULD IMPLEMENT YOUR LOGISTICS PROJECT WITH US

We are your partner for **migration and optimization projects.**



We are pioneers in the areas of **SAP S/4HANA, cloud technology** and **hardware integration.**



We take a **holistic** and **cross-modal** view of your processes.



We see ourselves as **team players** and focus on **your requirements.**



We bring **innovative ideas** and focus on **reusable extensions.**



We use the project methodology **leoprojects** and work in an agile and solution-oriented way.

# Introducing ourselves – about leogistics GmbH

## MATERNA

Information & Communications

2,600 employees  
355 million € sales

As an **internationally successful IT service provider**, the Materna Group advises and supports its clients in all aspects of digitization and delivers customized technologies for **agile, flexible and secure IT**.



cbs



850 employees  
104million € sales

As a **process consultant and SAP specialist**, cbs supports its clients comprehensively and worldwide with a **unique complete offering for business transformation**.

# leogistics



## FOUNDED IN 2008

Part of Materna / cbs Group since 2014



## 175 EMPLOYEES

5 German und 4 international offices



## 3 BUSINESS DIVISIONS, 14 million € sales

SAP services, Software as a Product and Software as a Service



## INNOVATION LEADER

in SAP based yard und supply chain management



## RESEARCH & DEVELOPMENT

Annual R&D investments of up to 30% of sales

leogistics

A dark blue world map with several yellow circular markers of varying sizes placed across different continents, including North America, South America, Europe, Africa, and Asia, indicating global operations.

YOUR **GLOBAL PARTNER**  
FOR **LOGISTICS AND SUPPLY**  
**CHAIN MANAGEMENT**

**100+** live projects  
worldwide



# 1,000+ Logistics Experts Trust Us

Leading companies in all industries rely on us to improve their supply chain



# DESIGN YOUR **YARD** MANAGEMENT OF THE FUTURE

We Are **Thought Leaders** in Site Logistics



With our **highly flexible solutions**, we map all types of yards, such as chemical parks, plant railroads, ports or truck yards.



With our intelligent yard management, you **plan, control and monitor** all activities of carriers and means of transport.



We help you increase the level of **process automation** and **offer innovative solutions** for **IoT scenarios** and hardware integration.

## Site Logistics

We digitalize your  
site logistics.



### SAP TECHNOLOGY

Integration of all leogistics solutions for **holistic process management** in SAP



### FLEXIBLE PROCESS MAPPING

Our process modeling allows you to **flexibly map any form of process** outside and inside your plant premises.



### BEST PRACTICES

We offer **specific industry solutions** for your individual yard, including leogistics Rail, leogistics Truck & leogistics Port



### HIGH USABILITY

With the help of our User Centric Design approach, we put the user at the center and rely on **state-of-the-art UI technology**.



### HARDWARE INTEGRATION

We integrate your existing hardware and offer **hardware and software from a single source**, e.g. check-in terminals or scanners.

WE ACCOMPANY YOU  
ON THE ROAD TO  
**FUTURE-PROOF**  
**TRANSPORTATION MANAGEMENT**

leogistics Is Your **Experienced Partner** in Transportation Logistics

# Transport Logistics

We look at **your transportation processes from end to end.**



## PROCESS KNOW-HOW

Our experts bring a high level of expertise in **planning, tendering, real-time tracking** and **freight cost accounting**.



## PROFOUND SAP COMPETENCE

As a long-standing SAP consultant and developer, we map or integrate your **individual transport processes in SAP**.



## INDUSTRY EXPERTISE

We draw on **extensive experience and industry knowledge** in the connection of sensor technology and visual object recognition.



## END-TO-END DELIVERY

We look at your transport processes across all modes of transport for **holistic process management in SAP**.



## S/4HANA MIGRATION PROJECTS

From the very beginning, leogistics has been involved in **SAP S/4HANA TM projects**: both "embedded" and "side-by-side".

# WE BRING YOUR WAREHOUSE INTO THE FUTURE

Future-proof warehouse logistics with **SAP S/4HANA EWM**.



We **integrate** your warehouse logistics into your **supply chain**, especially the disciplines of site and transport logistics.



We leverage **best-practice-experience** to solve your **individual challenges**.



With us, you can rely on an interdisciplinary team of experts with know-how in the areas of **migration, process consulting** and **development**.

## Warehouse Logistics

We make **your**  
**warehouse**  
**management**  
**future-proof.**



### STRATEGIC PARTNERSHIP

We are your companion in the strategy definition and take over all roles in a rollout for you - also beyond the go-live.



### END-2-END SUPPLY-CHAIN-INTEGRATION

You receive comprehensive logistics process and application consulting in the areas of warehousing, yard and transport incl. adjacent ERP modules from a single source.



### PROPRIETARY SOLUTIONS AND PRODUCTS

We have specifically developed the Hardware Integration Component (HIC) module and are specialists in the field of automation and connectivity of hardware, MFS and IoT.



### EFFICIENCY, STABILITY AND FLEXIBILITY

We bring our own process to identify optimization and automation potential in your warehouse and at the same time create planning security for your warehouse project.



### REAL ADDED VALUE

With our know-how, we ensure greater efficiency so that you make better use of storage space, shorter distances are involved, and workloads are reduced - both in incoming and outgoing goods.

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**02**  
**Portfolio**





# Our Business Divisions

## leogistics GmbH Portfolio



Consulting

### SAP Products

Our **interdisciplinary expert team** of logistics consultants brings experience from numerous **international projects**.

#### Benefits for our clients

- **Many years of implementation experience** in the SAP SCM environment
- Increase of the **logistic performance**
- Accompanying our customers into the new **SAP S/4HANA world**

## leogistics yard

Software as a Product

### leogistics yard

Our **yard management**, developed on **SAP technology**, coordinates all activities of carriers and means of transport inside and outside the yard.

#### Benefits for our clients

- Customized solutions
- Full-scale **digitization of site logistics**
- Availability of industry templates **for all modes of transport**



myleo / dsc

Process as a Service

### myleo / dsc

Our **logistics platform** for site and transport logistics connects all process participants.

#### Benefits for our clients

- **Simple and quick** implementation
- **Independence** from existing IT infrastructure
- Openness for **IoT scenarios** and **hardware integration**



Honored with the ELOGISTICS AWARD: The web-based transport information and control system



Thanks to the leogistics solution we have implemented, we are now able to map our transport processes **end-to-end in real time**, from demand through execution to billing. This creates a **high level of planning and process reliability**.

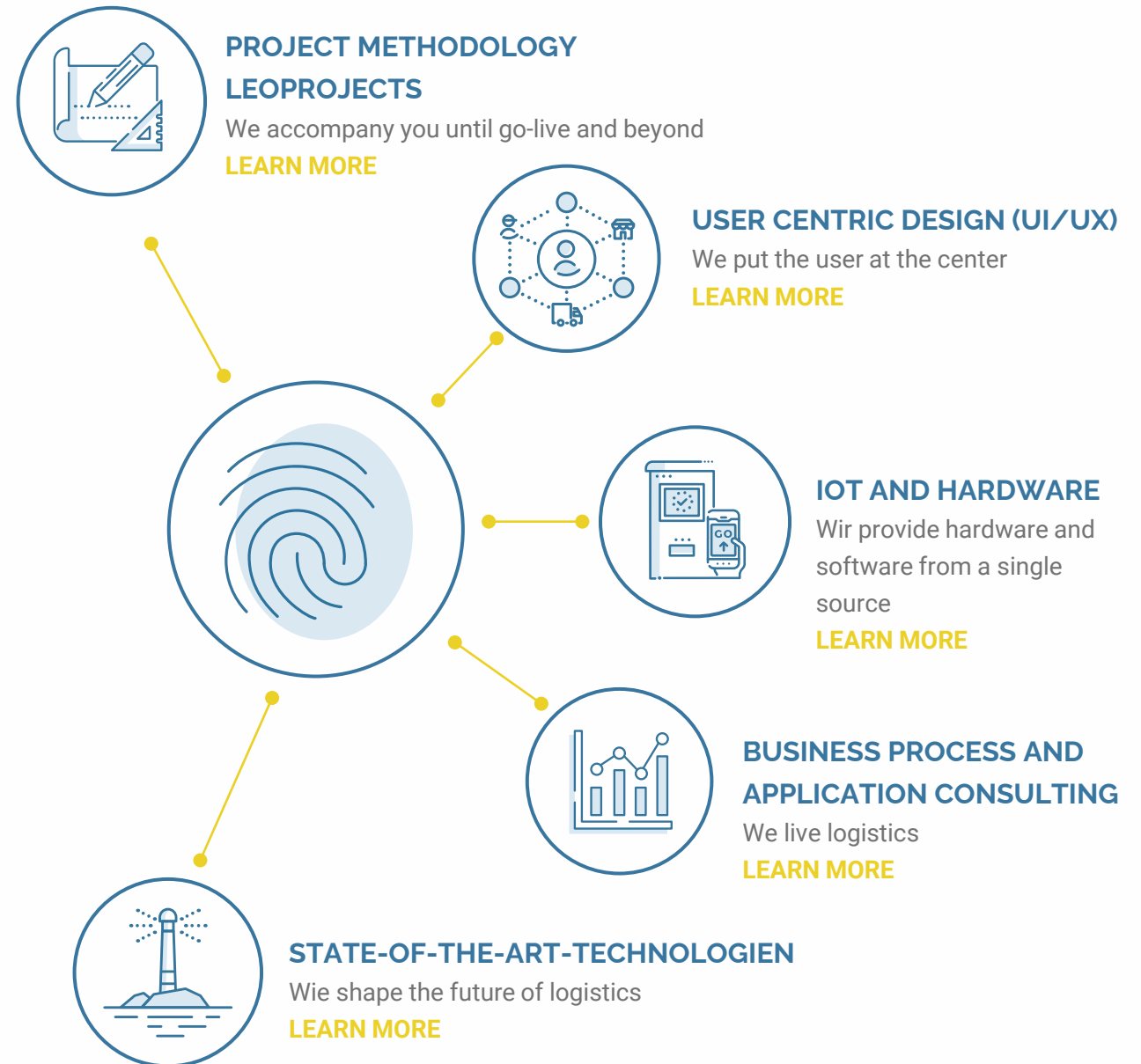
**Johann Kobold**

Head of Logistics  
Dräxlmaier Group

# Our Competencies

leogistics GmbH Portfolio

Wherever necessary, we leave the well-trodden standard paths and **work with our clients** to redefine their supply chain operations **from start to finish.**



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**03**  
References



# GENOSSENSCHAFT MIGROS OSTSCHWEIZ

## Project Profile

In order to cope with the growing transport volume on its premises, Migros Ostschweiz has commissioned leogistics to digitalize its **site logistics, including freight cost accounting and plant rail.**

Learn More at [leogistics.com/projects](https://leogistics.com/projects)

## Highlights

- Transport management system for road and rail **incl. freight cost billing and accounting**
- **Transparent mapping** of yard logistics in SAP
- Generation of setting requirements for preloading
- **Increased efficiency** through integrated system support
- Display of wagon deliveries and shunting movements in a **digital track plan**



„Thanks to the consulting services provided by leogistics and the use of leogistics Yard, leogistics Rail and leogistics Truck, we are now able to plan, process and transparently monitor the entire handling process (trucks, trailers, rail cars, swap bodies and plant transport vehicles) on a day-to-day basis - and all this on a mobile and absolutely paperless basis.“

**Daniel Balmer**

Head of Transport Logistics  
**Genossenschaft Migros Ostschweiz**



## Project Profile

For the realignment, i.e. the monitoring and control of all rail-bound logistics processes, K+S needed **effective fleet management**. K+S wanted to digitalize wagon planning and optimize wagon and RU deployment with a custom-fit, SAP-based IT solution.

Learn More at [leogistics.com/projects](https://leogistics.com/projects)

## Highlights

- SAP-based planning & scheduling system and **fleet management**
- Implementation of leogistics Rail, **integrated with SAP TM**
- **Real-time monitoring** of wagon stocks and locations
- **Extensive planning and reporting functionalities** (transport & circulation planning, empty wagon management)



„**The transparency and flexibility gained** by using leogistics Rail has meant that we can plan and deploy our wagon fleet effectively. The wagons are now controlled just-in-time to the respective locations of demand. This enables us to minimize downtimes and **keep a better eye on turnaround times.**“

**Agnes Schneider**

Head of Logistics Execution  
K+S AG



# NORDZUCKER AG

## Project Profile

To ensure that Nordzucker AG's products arrive at supermarkets on time, the sugar manufacturer has **converted its logistics to future technologies**. Congestion and inefficiencies on the factory premises are now a thing of the past.

Learn More at [leogistics.com/projects](https://leogistics.com/projects)

## Highlights

- Management of all transport modes and means of transport with **leogistics Yard Management**
- **Collaborative** door appointment scheduling
- **Real-time transport tracking** and **triggering of warehouse tasks** when geofences are passed through
- **Reduction of downtimes**
- SAP-based warehouse management



„When we chose leogistics, it was not just a matter of selecting a software supplier, but **a strategic partner.**“

### Michael Jansen

Head of SAP Standard Application  
Nordzucker AG



# leogistics on the web

Updates, Articles, News



We share **news, blog and technical articles** and the latest developments on LinkedIn, Xing and Twitter. We publish articles on software, logistics and supply chain management in **our corporate blog**. Sign up at **leogistics.com**





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